

# **JAPAN DESK**

Partners
/500+
Lawyers
/30
Practice Areas

/25
Industry Groups

**/6** Offices

# **RECOGNITION**



# CONTACT



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FURTHER
INFORMATION
ABOUT OUR
JAPAN DESK

Brazil sees Japan not only as a strategic partner in a wide variety of activities, ranging from agribusiness, mining, infrastructure, manufacturing, trade, and services but also as a vibrant part of its own culture. Beginning with the Treaty of Friendship, Commerce and Navigation signed in the end of the 19<sup>th</sup> century, followed by joint projects in the 1960s and 1970s, including both corporations and governmental entities, Japan also had a significant role in accelerating the industrialization in Brazil and currently has an important flow of investments and bilateral trade with Brazil.

TozziniFreire's Japan Desk is one of the biggest and more seasoned among Brazilian law firms and have been assisting Japanese companies to thrive in Brazilian market for more than 30 years. Working in a multidisciplinary fashion, the group is prepared to help Japanese clients in any legal affair related with their businesses in Brazil, including general legal consultancy, immigration, relationship with governmental authorities, mergers and acquisitions, infrastructure projects, establishment of subsidiaries, joint ventures with local partners and in selling and distributing their products in the Brazilian market.

# **Experience**

TozziniFreire's Japan Desk has many of Japan's major trading companies as its clients, as well as large and mid-sized industrial and financial companies, frequently acting as a project coordinator and having the support of specialized practices within the firm. The team has professionals with work experience in Japan, both in major law firms and companies. The group also has partnerships with law firms in Japan and Japanese offices of international firms that operate in global acquisitions involving Brazilian and Japanese companies. Below are some transaction highlights:

## **SUMITOMO CORPORATION**

Join venture with a local listed steel manufacturer.

# **MITSUBISHI CORPORATION**

Financing of oil platforms to be contracted by Petrobras for use in the Campos Basin.

#### **KIRIN HOLDINGS**

Acquisition and subsequent sale of brewery operations.

## **MITSUBISHI HEAVY INDUSTRIES**

Assistance in investment in shipyard and urban mobility projects.

## **MARUBENI CORPORATION**

Acquisition of control of a local fertilizer dealership network.

## **PANASONIC CORPORATION**

Supply of audio and video equipment to Arena Pantanal; acquisition of local digital signage company.