TozziniFreire.

GAMING & E-SPORTS

Solid and innovative legal solutions for a constantly evolving segment



We represent a diverse range of stakeholders and industry participants, from domestic startups to international conglomerates, including game producers, equipment producers, software producers, lottery operators, sports betting companies, e-sports entities, and service providers, as well as payment processors, certifiers, and marketing companies.

Our Gaming & E-sports practice offers multidisciplinary services in regulatory, tax, criminal, intellectual property, government relations, and transactional law. We work with market-leading teams specializing in compliance, privacy, and litigation, bringing together all the expertise needed to tackle any legal challenge. Our full-service infrastructure allows us to engage teams from related industries, such as Telecommunications, Media, Private Equity & Venture Capital, and Information Technology, in addition to the support of "ThinkFuture", our innovation program.



Chambers Global

Chambers Brazil

Legal 500

Análise Advocacia

IFLR 1000

Latin Lawyer Elite

Latin Lawyer 250 Elite Firm

For more information about the area, <u>click here</u> or scan the OR code.



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MAIN SERVICES

- Legal advice on regulated and non-regulated projects and transactions, including M&As and joint ventures, product development, and business development.
- Working with government and regulatory agencies in administrative processes and advocacy to obtain licenses and authorizations.
- Consulting on bidding processes and management of lottery service concession contracts.
- Drafting and negotiating operational contracts, such as payments, software licenses, and intellectual property.
- Defense in individual and collective litigation in the civil, consumer, labor, tax, and criminal spheres.
- Legal advice and consulting on labor relations and immigration.
- Data protection, privacy, and data breach advice.
- Structuring internal policies, reviewing practices, and training (compliance, money laundering prevention, responsible gaming, child protection, etc.).
- Monitoring legislative and regulatory aspects of the sector.

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EXPERIENCE

- Advising two leading multinational companies in the sector on securing concession contracts for state lotteries in Minas Gerais and São Paulo and managing them with the granting authority.
- Advising leading multinational companies in the sector on obtaining federal authorization to operate fixed-odds betting.
- Conducting strategic and consumer-related civil lawsuits, both individual and collective.
- Advising multinational companies on the legal and tax structuring of their businesses in Brazil.
- Advising investors on structuring and implementing financing and acquisition operations for B2B and B2C companies.
- Assistance to B2B companies related to the assessment and formation of Brazilian subsidiaries.