

DEFENSE AND AEROSPACE

**Complete multidisciplinary expertise for
the Defense segment**

A highly specialized team with proven experience is prepared to advise national and international companies. Our group conducts its activities through cutting-edge technological infrastructure and protocols to ensure the confidentiality of sensitive information. The main services offered include regulatory framework analysis; risk assessment; support in bidding, negotiation, and contract management with the Government (Ministry of Defense, Armed Forces, Ministry of Science and Technology, and police forces); technology transfer and intellectual property issues; assistance with compliance and anti-corruption legislation; procurement preparatory procedures (international cooperation agreements, RFI/RFC, direct contracting) and proposal preparation; legal structuring of Offset Agreements; import and export logistics of products and supplies; advisory services before official industry bodies; and general commercial transactions, including contract negotiations with business partners, mergers and acquisitions, among others.

We also offer advice on project tax analysis, including calculation of applicable taxes and assistance in preparing proposals; analysis of tax implications for local acquisitions and international supplies; obtaining tax benefits (RETID, drawback,

Ex-tariff, among others), special customs and ICMS regimes; and advice on international law issues, such as permanent establishment and transfer pricing issues, among others.

★ RECOGNITION

Latin Lawyer

For more information
about the area, [click here](#)
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✓ MAIN SERVICES

- Assistance with bidding processes, government contracts, agreements, and partnerships with public R&D agencies.
- Monitoring of regulatory and administrative processes at ANAC and the Armed Forces.
- Advice on confidentiality regulations, the Access to Information Law, and investigations by regulatory agencies.
- Qualification as an EED/PED and for special tax regimes.
- Structuring and closing of public and private contracts.
- Negotiation of aeronautical contracts.
- Advice on compliance and interactions with the Armed Forces.
- Legal support in corporate, commercial, and capital markets.

EXPERIENCE

GENERAL DYNAMICS UK

Preparation of proposal documents for the public bidding process to acquire systems and equipment related to the SISFRON Project, a security system structured by the Brazilian Army to monitor the entire Brazilian border zone. The team also advised the client on the preparation and negotiation of pre-bid contracts with its local partners.

SPACE TECHNOLOGY VISION

Analysis of the jurisdictional limits of the Federal Audit Court (TCU), covering the agency's inspection powers over private companies with equity interests in the Federal Public Administration, as well as agreements executed by public companies with mixed capital.

LATAM

Advising the American credit rating agency Standard & Poor's regarding the financing capacity for the issuance of the first Enhanced Equipment Trust Certificate (EETC) supported by aircraft from LATAM Airlines Group S.A.

SAAB

Negotiation with the Brazilian government (Ministry of Defense through COMAER) of (i) an agreement for the development and supply of 36 ultrasonic fighter jets; (ii) an industrial cooperation agreement related to the supply of the aircraft; and (iii) a logistical support agreement for the contractor.

EMBRAER

Review of agreements signed with the Brazilian Air Force and the Brazilian Navy and management of various issues related to these agreements.

NORTHROP GRUMMAN

Review of all supply and compensation agreements with the Brazilian Air Force; public procurement process conducted by the Brazilian Aeronautical Commission in Washington, D.C., USA.

ORION AST

Assistance in the call for proposals to operate at the Alcântara Launch Center and negotiation of contracts for suborbital satellite launches with COMAER.

DCNS

Advice on various issues related to the Submarine Development Program (PROSUB) structured by the Brazilian Navy.