

/85 Partners

/500+ Lawyers

/30 Practice Areas

/25 Industry Groups

/6 Offices

RECOGNITION



AGRIBUSINESS

As agribusiness is an extremely complex industry, it requires a multidisciplinary and specialized legal counsel.

Thus, TozziniFreire's Agribusiness group gathers highly skilled lawyers in corporate, mergers and acquisitions, contracts, finance transactions, projects, international trade, real estate, litigation, rural and credit insurance, asset planning, and tax to provide clients with the multidisciplinary service they demand. Furthermore, our long-standing relationships with key agribusiness players has helped us develop an intimate understanding of the specificities of this field.

TozziniFreire assists several biofuel producers and agrochemical companies, regarding buying and selling of agricultural commodities used in the biofuel production, financing and M&A transactions, as well as represents them in commercial and administrative disputes. We are one of the leading firms in agribusiness financing, particularly, securitizations such as Agribusiness Receivables Certificates (CRAs), which is now the main source of financing for agribusiness activities.

Our team's expertise and reputation in this practice also explains our participation in the drafting and negotiation of the New Agribusiness Law with the Ministry of Economy, Ministry of Agriculture, Ministry of Internal Affairs, Central Bank of Brazil, and agribusiness associations.

We are also deeply involved in the advancement of the agribusiness industry concerning carbon neutrality, by joining the Latin American Climate Change Lawyers Initiative for Mobilizing Action, the working group that has analyzed the European, Californian, and Colombian markets, aiming to provide recommendations for the establishment of a regulated Carbon Market in Brazil. Moreover, TozziniFreire contributed to the drafting and replacement proposal for Bill No. 528/2021, which sets forth the creation of a Brazilian Regulated Carbon Market, as a member of the Brazilian Business Council for Sustainable Development (CEBDS).

EXPERIENCE

• Extensive experience with transactions that require approval from the main Brazilian regulatory bodies;

• Legal advising and litigation in environmental issues affecting business ventures and assets located in the Legal Amazon. Expertise to handle matters involving legal reserves, recovery of degraded areas, reforesting and waste treatment within the strictest and most rigid parameters of compliance and social responsibility;

• Experience in land issues: development of solid structures for the acquisition and exploration of rural land, complying with all regulatory and legal requirements;

• One of the great references in agricultural compliance, with preventive and corrective work to mitigate wrongdoings in the rural environment; • Deeply savvy in traditional sectors, such as securities markets and structured finance, involving agribusiness receivables, as well as sharp performance in cutting-edge operations in agritech investment and the use of high technology in agriculture, livestock and bioenergy generation, in addition to rural partnerships and rural leases;

• Broad practice in labor litigation and consultancy, focusing on administrative and judicial proceedings established by Brazil's Public Labor Prosecution Office;

• The only partner office of AgTech Garage, agribusiness innovation hub in the interior of São Paulo state, which brings together leading companies in its segments to facilitate and accelerate the development of technological solutions for the sector.

CLIENTS

- BRF Brasil Foods
- Bunge Alimentos
- BP Bunge
- Cofco
- Cosan
- Fibria Celulose
- FS Bioenergia
- Grupo Agroceres
- Grupo Sinova
- Klabin
- M. Dias Branco
- Mosaic
- Opea Securitizadora
 Raízen Energia

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- Suzano
- UPL do Brasil
- Vert Capital
- Zilor

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